

# IPO Announcement



## Apex Ecotech Limited



**Anchor Bidding**

**26<sup>th</sup> Nov 2024**



**IPO Opening**

**27<sup>th</sup> Nov 2024**



**IPO Closing**

**29<sup>th</sup> Nov 2024**



**IPO Price**

**₹71 - ₹73 Per Share**



**IPO Size**

**₹25.54 Crore  
(At Upper Price Band)**



**Lot Size**

**1,600 Equity Shares**

## About Company

Apex Ecotech Limited is a highly regarded ISO 9001:2015 certified company, recognized for its expertise in delivering end-to-end solutions for water and wastewater management. Known for tackling complex water treatment challenges, the company provides advanced systems for raw water treatment, effluent and sewage processing, sludge dewatering, and membrane-based recycling, along with zero liquid discharge solutions. The company is committed to sustainable, low-carbon, and energy-efficient water treatment solutions, focusing on recycling, reuse, and conservation to address global water scarcity. Their mission emphasizes innovation in water management, aiming for a future where every drop is valued.

## Business Segments

**Water Treatment Plant**

**Sewage Treatment Plants**

**Wastewater Treatment Plants**

**Membrane Recycle Systems**

**Zero Liquid Discharge (ZLD)**

**Others**

- Electrical Panels and Automation
- Dewatering Systems
- Chemical and Spares
- Operations and Maintenance
- Aftersales Services

## Key Facts

**15** Years In Business

**35+** Years of Project Expertise

**150+** Clients

**100+** Team Size

**119+ Crores** Order Book

**250+** Completed Water & Wastewater Treatment Turnkey Projects

**145 Million Liters/Day**

Total Volume Of Water & Wastewater Treatment

**5.5 Million Liters/Day**

Total Volume Of Zero Liquid Discharge Plants

**14** Industries Serve

## Clientele



## Investment Rationale



Trusted by global brands across diverse sectors, specialize in high-efficiency Zero Liquid Discharge (ZLD) systems, delivering optimized recovery rates. Its expertise in sustainable water management positions it as a strong investment in the growing eco-tech sector.



Expertise in implementing advanced technologies like EDR, MBR, and MVR, coupled with industry recognition, makes it a strong investment in the growing eco-tech sector.



Built strong relationships with global OEMs & technology providers like Veolia, Dupont, & Grundfos, enhancing its credibility & positioning it as a leading player in the eco-tech sector.



In-house team of skilled engineers and robust quality control processes ensure efficient project delivery and high-quality standards. This self-sufficiency in design and quality management enhances operational efficiency, making it a strong investment opportunity.



Presence across key regions in India and internationally in markets like Bangladesh, Vietnam and many more.. gives it a strategic advantage for growth. This broad footprint enhances its market reach, positioning it well for further expansion and making it an attractive investment.

## Financials

In ₹ Lakhs

Particulars	FY24	FY23	FY22
Revenue from Operations	5,308.09	3,457.38	1,951.18
EBITDA	888.07	418.56	-43.14
EBITDA Margin (%)	16.73	12.11	-2.21
PAT	663.04	352.10	-65.86
PAT Margin (%)	12.49	10.18	-3.38
ROCE (%)	59.61	54.49	-5.73
ROE (%)	60.38	64.43	-16.33
EPS (in ₹) (after bonus adjusted)	7.25	3.85	-0.72

BRLM



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