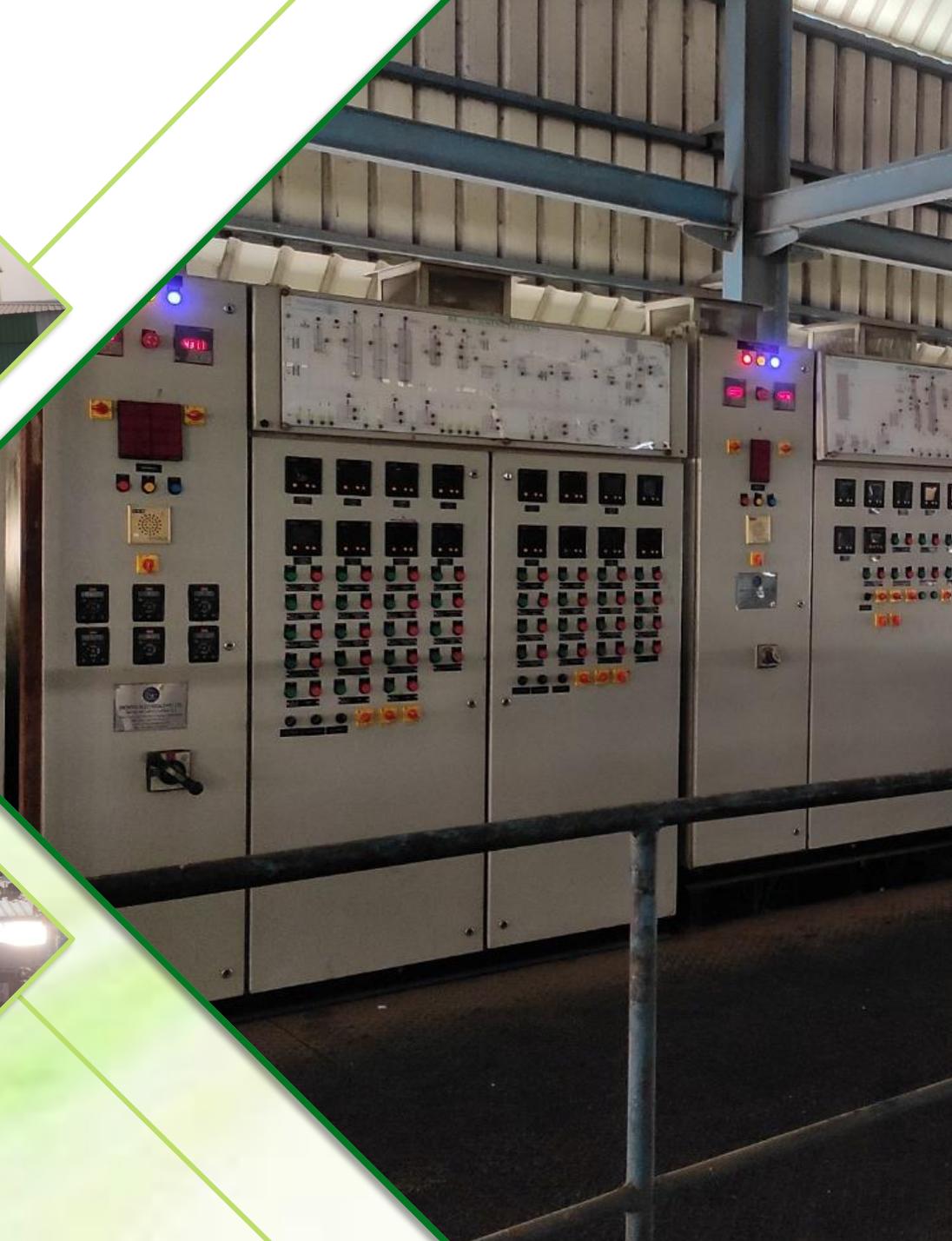




SWASTH FOODTECH INDIA LIMITED



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COMPANY OVERVIEW



Swasth Foodtech India Limited (Swasth, The Company) specializes in processing rice bran oil from crude rice bran oil, producing various grades and colors tailored to customer specifications. The oil extracted from the germ and inner husk of Rice Kernels, is known for its health benefits and versatility in cooking. The finished products are sold to oil manufacturers and packers, meeting diverse industry needs.

Health Benefits

- **1:1** Balanced ratio of **polyunsaturated & monounsaturated fats**.
- **Rich in Vitamin E & Oryzanol** (antioxidants)
- **Heart-healthy, high smoke point**, and **neutral flavor** for versatility

Quality Control

In-house
Testing of raw
materials and
final products

Compliance
with FSSAI
standards

Automated
Production for
high
efficiency &
sustainability

Zero Waste Model

Maximizes raw material
efficiency to minimize wastage.

Reuse or sell of By-Products like
fatty acids & gums etc.

KEY FACTS & FIGURES



MANAGEMENT OVERVIEW



Mr. Dilip Chhajer

Promoter & Managing Director
25+ Years of Experience



Mr. Shrey Jain

Promoter, Whole-time Director & CFO
5+ Years of Experience



Mr. Lakshay Jain

Promoter & Whole-time Director
3+ Years of Experience



Ms. Vandana Chhajer

Non-Executive Director
3+ Years of Experience



Ms. Silpi Agarwal

Independent Director
8+ Years of Experience



Mr. Chandan Gupta

Independent Director
5+ Years of Experience



BUSINESS OVERVIEW

PRODUCT PORTFOLIO



RICE BRAN OIL *The Healthy Choice!*

Rice Bran Oil is a nutrient-rich, heart-healthy cooking oil extracted from the outer bran layer of rice grains. It is widely recognized for its balanced fat profile and numerous health benefits.

Heart-Healthy:

- Ideal balance of polyunsaturated & monounsaturated fats for cardiovascular well-being.
- Vitamin E keeps skin soft, supple, and wrinkle-free while boosting immunity and fighting infections.

Sustainably Sourced:

- Crude oil procured from domestic solvent plants & local traders.

Versatile & Widely Distributed:

- Supplied in bulk & loose form to oil manufacturers, refiners, re-packers, & wholesalers.



BY-PRODUCTS OF RICE BRAN OIL REFINING

During the refining of domestically procured crude oil, by-products such as fatty acids, and wax etc. are extracted to produce finished rice bran oil.



STATE-OF-THE-ART FACILITY



Refining Capacity

125 MT/day

Location

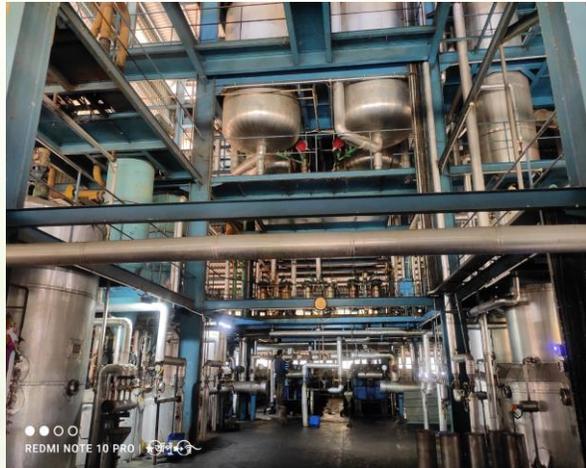
Purba Burdwan,
West Bengal

Product Type

Bulk production of rice bran oil for third-party brands and oil manufacturers.

Stainless Steel 304 equipment

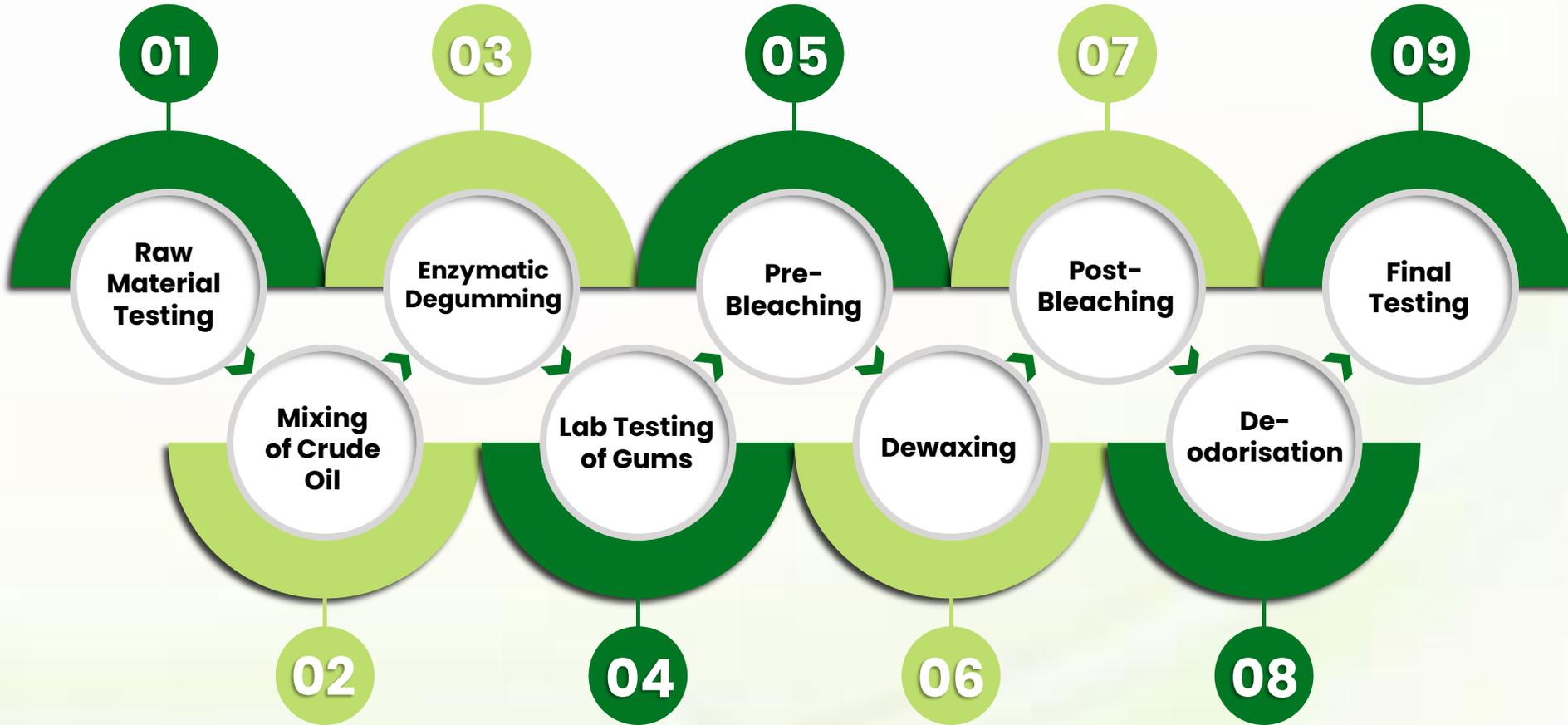
ensures hygienic, long-lasting production with minimal human intervention. concise it



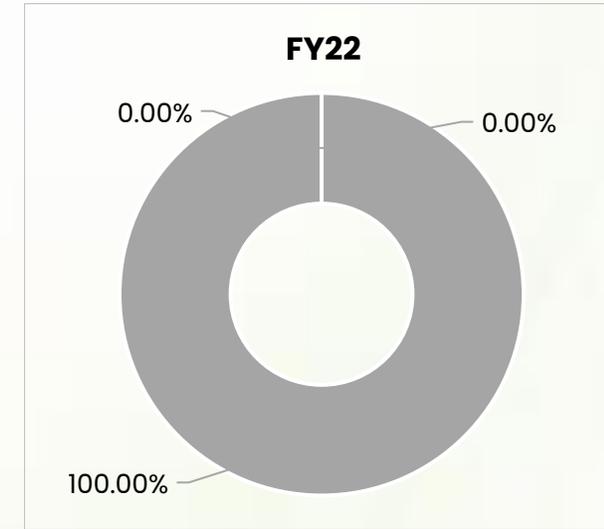
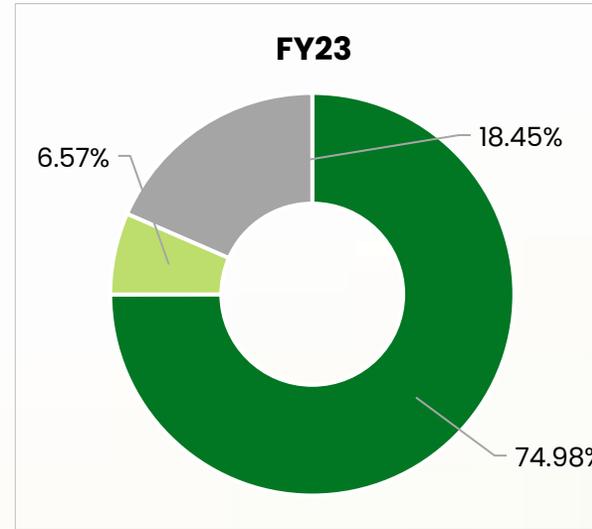
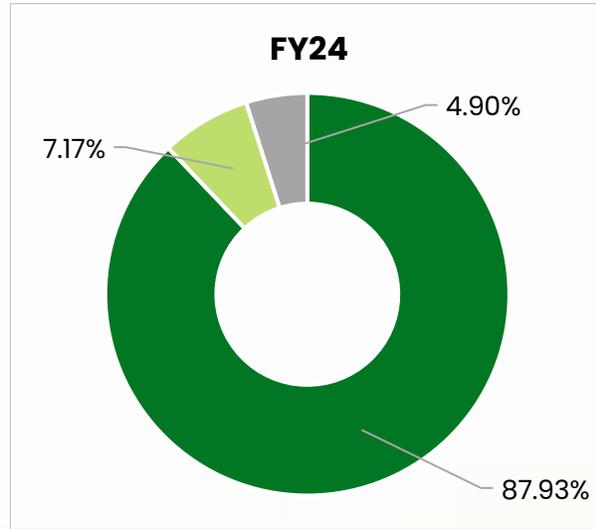
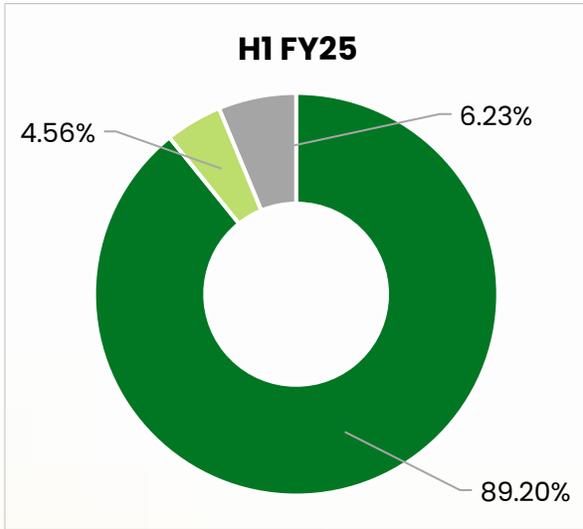
Particulars	H1 FY25	FY24	FY23	FY22
Installed Capacity (in MTPA)	18,750	37,500	37,500	37,500
Utilized Capacity (in MTPA)	10,110.00	17,607.54	9,093.85	0.00
Percentage of Utilization (%)	53.92%	46.95%	24.25%	0.00



MANUFACTURING PROCESS



PRODUCT-WISE REVENUE BREAK-UP



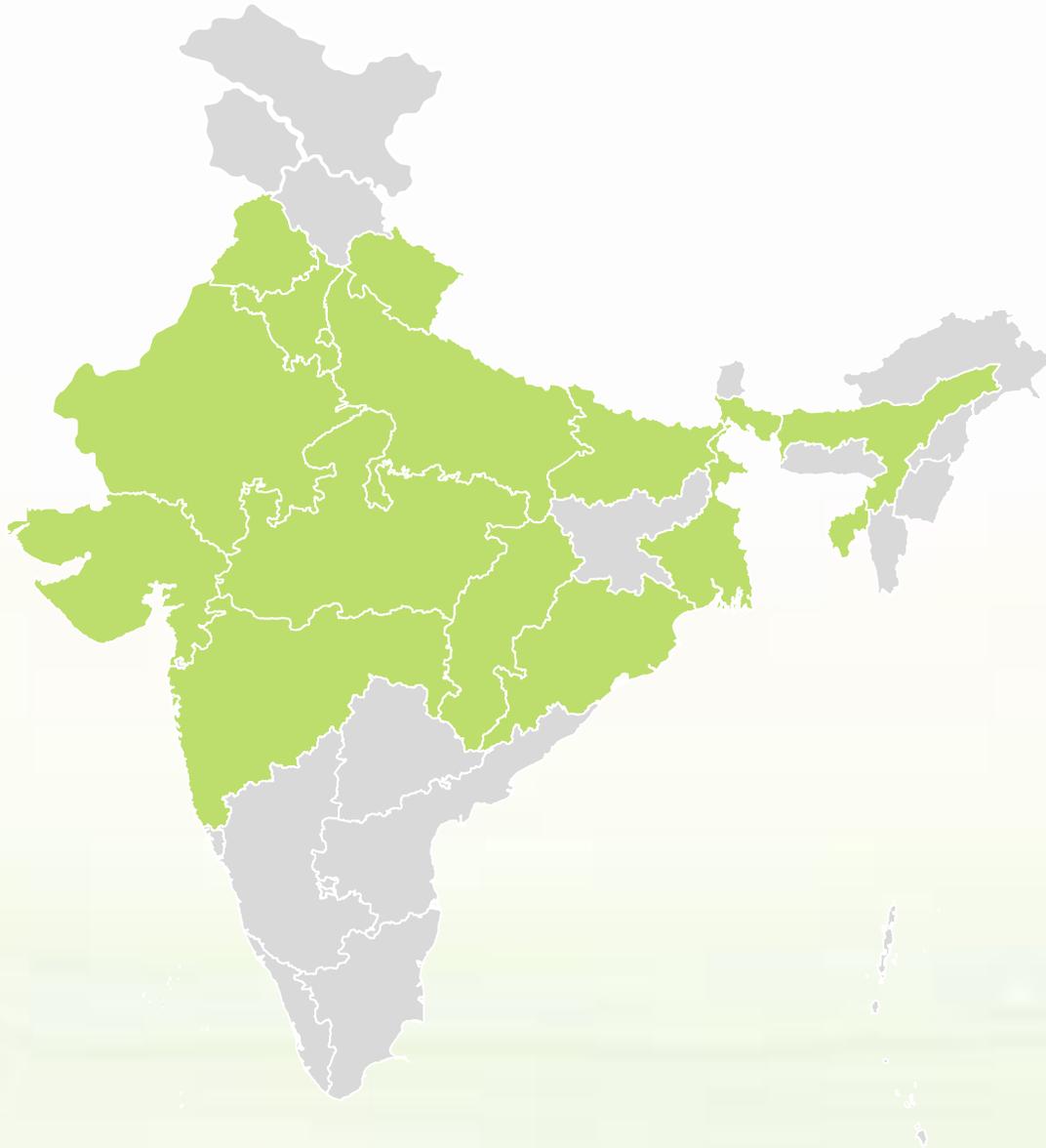
■ Rice Bran Refined Oil
 ■ Sale of By-products
 ■ Traded Goods

(In ₹ Lakhs)

Particulars	H1 FY25	FY24	FY23	FY22
Rice Bran Refined Oil	7,875.80	11,717.03	7,490.15	0.00
Sale of By-products	402.77	955.19	656.03	0.00
Traded Goods*	550.39	652.76	1,843.46	1,22.10
Total	8,828.96	13,324.98	9,989.64	1,22.10

*Note: Traded Goods includes Rice Bran Refined Oil, Maize, De Oiled Rice Bran, Palmolein Oil, Fatty, Husk, Rice Bran Crude Oil

GEOGRAPHICAL PRESENCE



State	HI FY25	FY24	FY23	FY22
Assam	0.00	108.57	431.97	0.00
Bihar	869.31	581.07	622.36	120.42
Chhattisgarh	54.40	76.23	21.24	0.00
Delhi	24.67	183.27	21.81	0.00
Gujarat	31.56	68.75	0.00	0.00
Haryana	137.05	24.97	73.98	0.00
Madhya Pradesh	270.94	1,860.25	254.67	0.00
Maharashtra	0.00	30.39	34.8	0.00
Odisha	0.00	22.65	0.00	0.00
Punjab	13.74	474.51	225.34	0.00
Rajasthan	1,724.18	2,639.06	1,773.04	0.00
Tripura	72.65	22.9	17.00	0.00
Uttar Pradesh	1,175.25	607.3	88.82	0.00
West Bengal	4,455.21	6,625.06	6,413.69	1.68
Uttarakhand	0.00	0.00	27.92	0.00
Total	8,828.96	13,324.98	9,989.64	122.10



INDUSTRY OVERVIEW



INDIA'S EDIBLE OIL DEMAND SURGE

- The edible oil market consists of **35% raw oil, 60% refined oil, and 5% vanaspati**. Oils like **soybean, cottonseed, sunflower, rice bran, and palm oil** have become more popular in Indian kitchens.
- In **2021-22**, oilseed production was **376.97 LMT**, up from **359.45 LMT** in **2020-21**. The total edible oil availability in **2021-22** was **115.71 LMT**, compared to **111.51 LMT** in the previous year.
- Different regions in India prefer different oils—groundnut oil in the South and West, mustard oil in the North and East, and coconut & sesame oil in parts of the South.
- Refined oils like soybean, sunflower, and palm oil have gained popularity due to modern refining processes.
- Domestic production of edible oils has remained steady but insufficient to meet growing demand, leading to 55% dependency on imports. The gap is due to population growth and rising living standards.
- India imports 57% palm oil (mainly from Indonesia & Malaysia), 29% soybean oil (from Argentina & Brazil), and 14% sunflower oil (mainly from Ukraine), making imports crucial to meeting demand.

Domestic Production And Import Of Edible Oils

Particulars	Domestic Availability of Edible Oils	Imports of Edible Oils	Total Availability	% Self Sufficiency	% Share of Imports
FY18	103.8	145.92	249.72	41.6	58.4
FY19	103.52	155.7	259.22	40	60
FY20	106.55	134.16	240.71	44.3	55.7
FY21	111.51	134.52	246.03	45.35	54.67
FY22	115.71	141.93	257.64	44.9	55.1

Source: Directorate General of Commercial Intelligence & Statistics (Ministry of Commerce)
#Based on the Advance Estimates declared by DACFW

Source: <https://dfpd.gov.in>

PROCESSING & PRODUCTION OF RICE BRAN



(In MT)

Particulars	Rice Bran Processed	Rice Bran Oil Produced		Total	De-oiled Rice Bran Produced
		Edible	Industrial		
FY14	32,43,962	4,10,763	67,239	4,78,002	27,45,516
FY15	30,17,395	4,16,368	54,502	4,70,873	25,36,351
FY16	29,50,663	4,12,627	51,542	4,64,169	24,71,213
FY17	26,19,134	3,61,087	46,859	4,10,361	21,95,703
FY18	25,55,036	3,74,844	37,034	4,11,518	21,36,443
FY19	24,42,363	3,62,612	44,342	4,06,954	20,44,100
FY20	21,35,779	3,10,530	40,951	3,51,481	17,69,044
FY21	23,66,286	3,39,650	42,067	4,18,717	19,64,224
FY22	26,92,877	4,01,258	37,122	4,38,380	22,30,790
FY23	31,06,371	4,49,031	74,030	5,23,061	25,67,822

Source: SEA Annual Report FY23 (DRHP)

MAKING THE RIGHT OIL CHOICE FOR YOUR HEALTH



Particulars	Rice Bran Oil	Olive Oil	Palm Oil
Smoke Point	✓ High (232°C)	✓ Moderate (190–220°C)	✓ High (230–250°C)
Fat Composition	✓ Balanced (PUFA & MUFA)	✓ High in MUFA	✗ High in Saturated Fat
Vitamin E (Antioxidant)	✓ Rich in Vitamin E	✓ Rich in Vitamin E	✗ Low in Vitamin E
Health Benefits	✓ Heart health, cholesterol, blood pressure, immunity	✓ Excellent for heart health, anti-inflammatory	✗ Raises cholesterol, increases heart disease risk
Ideal for High-Temperature Cooking	✓ Yes (Stir-fry, Deep-fry)	✗ Best for low-to-medium heat or drizzling	✓ Yes (Stir-fry, Deep-fry)
Affordability	✓ Affordable	✗ Expensive	✓ Affordable
Versatility in Use	✓ Multi-purpose (Cooking, Baking, etc.)	✓ Versatile (Cooking, Salad Dressings, etc.)	✓ Multi-purpose (Cooking, Baking, etc.)
Nutrient Retention During Cooking	✓ Retains nutrients at high heat	✗ Loses nutrients at high heat	✗ Loses nutrients at high heat
Shelf Life	✓ Long Shelf Life	✓ Long Shelf Life	✓ Long Shelf Life
Production Method	✓ Solvent extraction with minimal degradation	✓ Cold-pressed or extra virgin	✗ Refined with chemicals



THE WAY FORWARD

BUSINESS STRATEGIES



Brand Expansion & Packaging Line

- Setting up a packaging line (₹329.87 lakhs investment) at our Purba Burdwan facility.
- Launching our own branded retail packs to reach retailers & wholesalers.
- Offering third-party packaging services for additional revenue.



Diversified Product Portfolio

- Expanding into sunflower, mustard, soya, and palm oil.
- Strengthening existing product lines while tapping into high-growth segments.
- Enhancing product offerings to cater to evolving customer demands.



Market Expansion & Global Reach

- Targeting exports to Japan, Europe, and America.
- Leveraging by-products for medicinal and industrial applications.
- Exploring untapped geographies & market segments for growth.

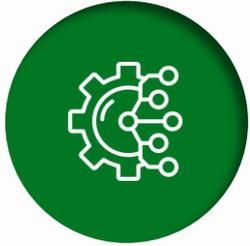


Strengthening Marketing & Distribution

- Branding & direct retail sales to expand market presence.
- Strengthening our marketing team with experienced professionals.
- Enhancing customer loyalty & engagement through quality-driven strategies.



COMPETITIVE STRENGTHS



Easy Availability of Raw Materials

- Crude oil sourced from local solvent units & traders.
- Proximity to ports and roads reduces logistics costs.
- Competitive pricing enhances market position.



Stringent Quality Control

- Multi-stage testing from crude to refined oil.
- 24/7 in-house laboratory ensuring compliance with FSSAI standards.
- Regular audits by industrial customers for quality assurance.



Strategic & Modern Manufacturing

- Located near West Bengal ports for cost-efficient procurement.
- Fully automated, stainless steel (SS 304) facility with advanced equipment.
- 125 MT/day refining capacity (as of June 30, 2024).
- Technology sourced from Technior India Engineering for efficiency.



Experienced Leadership & Skilled Team

- Led by seasoned professionals with deep industry expertise.
- Strong decision-making in operations, expansion & business development.
- Stable and skilled management driving consistent growth.



Institutional Supply Agreements

- Long-term relationships with manufacturers, refiners & re-packers.
- Custom processing as per client requirements.
- Strong client retention and repeat business.



INVESTMENT RATIONALE



Low Competition

Unlike other edible oils such as soybean and palm oil, rice bran oil refining has **Fewer Organized Players**, allowing Swasth to capture market share.



Scalable Manufacturing

With **60+ Advanced Machinery Units**, the company is equipped for future expansion.



Cross-Selling

By-products like **Fatty Acids & Wax** have applications in **pharmaceuticals, cosmetics, and personal care**, providing new revenue streams.



Favorable Government Policies

India's policies are pushing for **Self-sufficiency In Edible Oil Production**, reducing import dependency, and promoting local refining, benefiting companies like Swasth Foodtech.



Rising Demand for Functional Foods

Health-conscious consumers prefer functional ingredients like **Oryzanol & Vitamin E** found in rice bran oil, creating a unique demand driver.



Sustainable Business Model

Swasth Foodtech operates with a **Zero-Waste Model**, repurposing refining by-products, aligning with **ESG investing trends**.



Strong Distribution Network

Presence in **15 Indian states**, with plans to expand domestically and internationally, ensures market penetration.



Forward Integration

With an upcoming **₹329.87 lakh** investment in a packaging unit, Swasth can launch its own retail brand, competing with major edible oil brands.



Export Potential

Targeting new markets in **Japan, Europe, & America** will diversify revenue sources and drive global growth.



Quality Assurance

Multi-stage in-house testing and adherence to **FSSAI standards** provide a strong competitive edge in quality control.



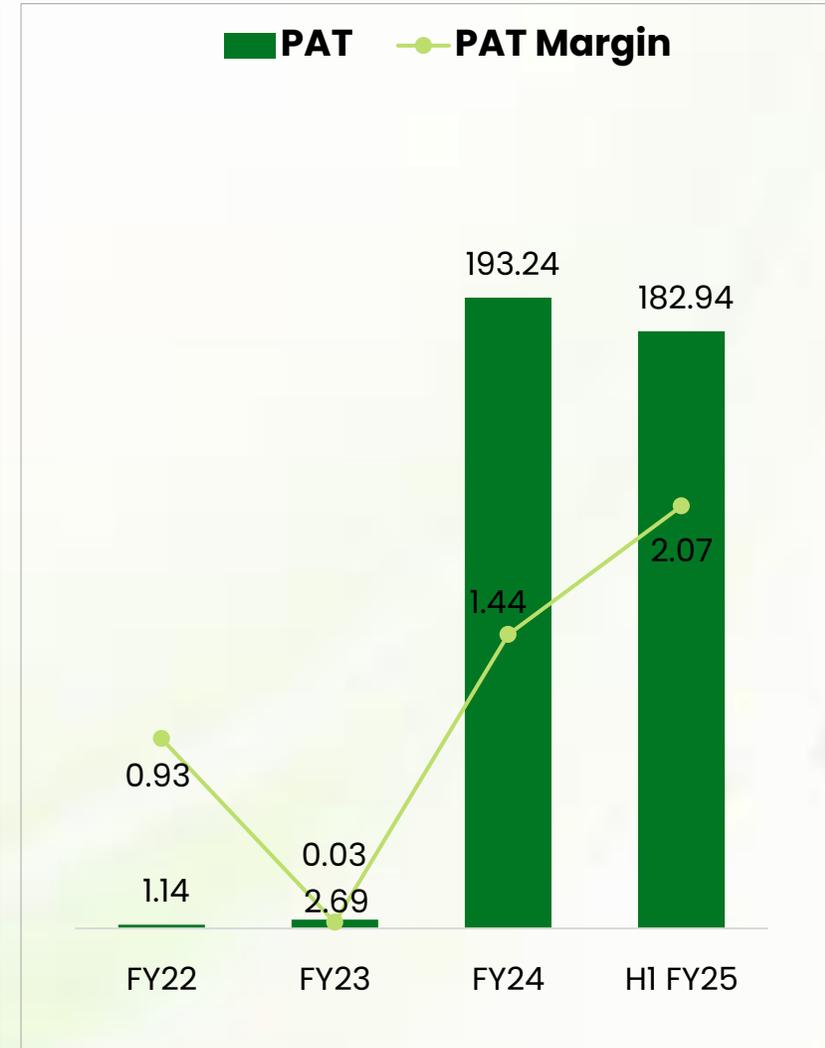
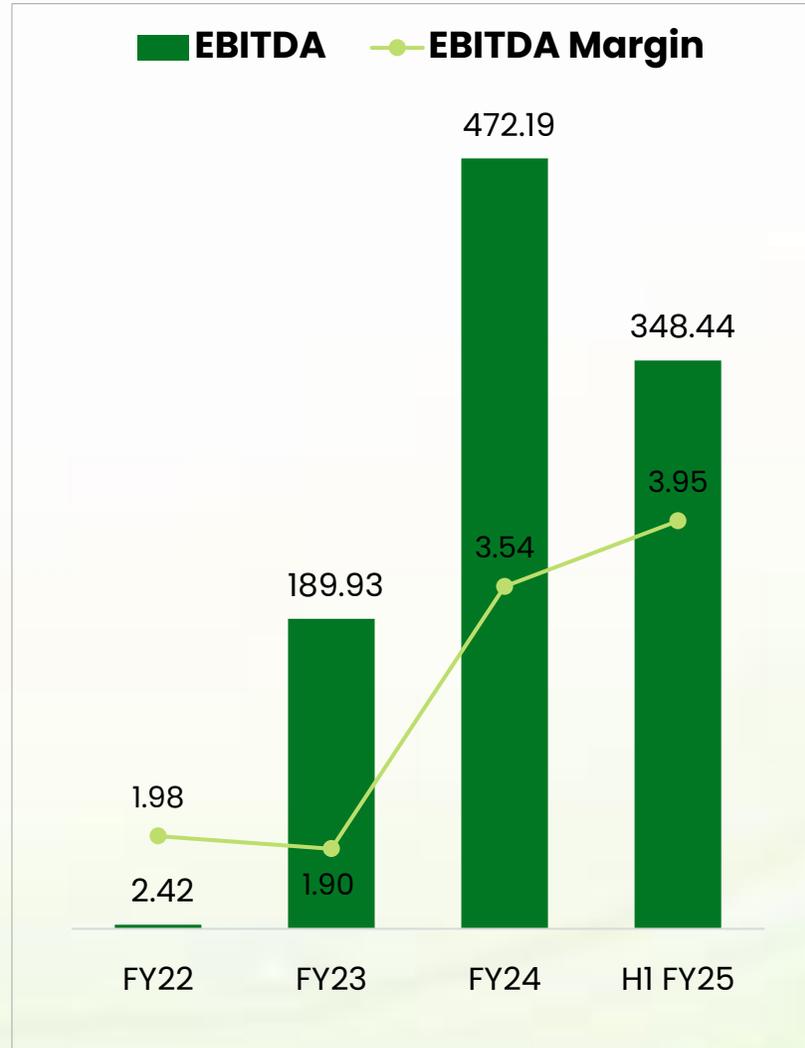
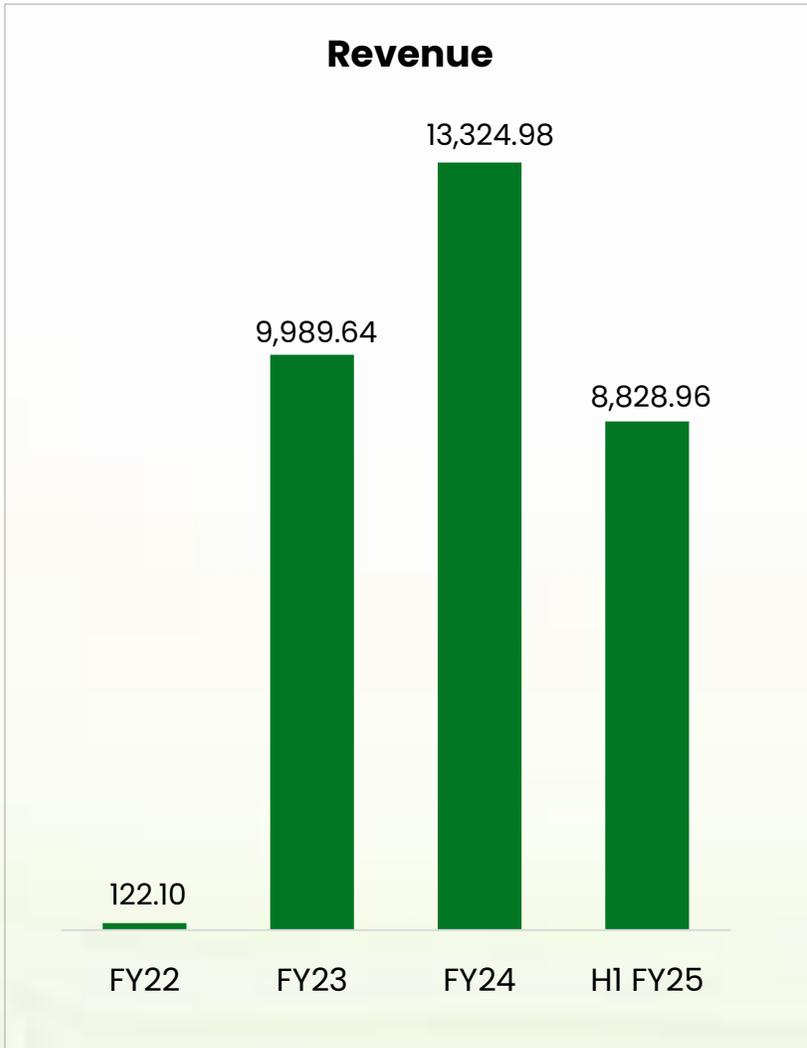
Institutional Client Base

Long-term contracts with **Refiners, Re-packers, & Manufacturers** create steady revenue streams and ensure business sustainability.



FINANCIAL OVERVIEW

FINANCIAL HIGHLIGHTS



All Amount In ₹ Lakhs & Margins In %

PROFIT & LOSS STATEMENT



In ₹ Lakhs

Particulars	HI FY25	FY24	FY23	FY22
Revenues	8,828.96	13,324.98	9,989.64	122.10
Other Income	34.25	107.19	3.91	0.48
Total Income	8,863.21	13,432.17	9,993.55	122.58
Raw Materials	8,364.23	12,744.99	9,598.96	96.99
Employee costs	17.07	23.2	24.08	0.00
Finance Costs	92.72	187.52	117.33	0.90
Depreciation	34.89	68.86	51.79	0.00
Other expenses	133.47	191.79	180.57	23.17
Total Expenditure	8,642.38	13,216.36	9,972.73	121.06
PBT	220.83	215.81	20.82	1.52
Tax	37.89	22.57	18.13	0.38
PAT	182.94	193.24	2.69	1.14

BALANCE SHEET



In ₹ Lakhs

Equities & Liabilities	H1 FY25	FY24	FY23	FY22
Equity	426.97	426.97	299.06	299.06
Reserves	380.01	197.07	3.83	1.14
Net Worth	806.98	624.04	302.89	300.20
Non Current Liabilities				
Long Term Provision	1.21	0.8	0.58	0.00
Non Current Borrowings	342.41	409.07	542.39	495.94
Deferred Tax Liabilities (NET)	34.47	30.11	18.09	0.00
Total Non Current Liabilities	378.09	439.98	561.06	495.94
Current Liabilities				
Short Term Borrowings	2,017.65	1,929.80	1,839.79	295.82
Micro and Small Enterprises	370.37	134.54	239.14	13.33
Trade payable	38.42	15.27	0.00	0.00
Other Current Liabilities	53.13	39.56	116.32	159.67
Short Term Provision	26.81	0.77	0.00	0.09
Total Current Liabilities	2,506.38	2,119.94	2,195.25	468.91
Total Equities & Liabilities	3,691.44	3,183.96	3,059.20	1,265.05

Assets	H1 FY25	FY24	FY23	FY22
Non Current Assets				
Fixed Assets	1,098.27	1,118.01	1,179.89	1,068.45
Other Non-Current Assets	54.51	44.92	35.36	34.33
Total Non Current Assets	1,152.79	1,162.93	1,215.25	1,102.78
Current Assets				
Inventories	2,030.39	1,765.32	1,480.27	0.00
Trade Receivables	339.93	84.98	91.43	0.00
Cash & Bank Balance	22.28	38.11	110.47	5.07
Short Term Loans & Advances	34.45	48.07	161.78	157.20
Other Current Assets	111.60	84.55	0.00	0.00
Total Current Assets	2,538.65	2,021.03	1,843.95	162.27
Total Assets	3,691.44	3,183.96	3,059.20	1,265.05

CASH FLOW STATEMENT



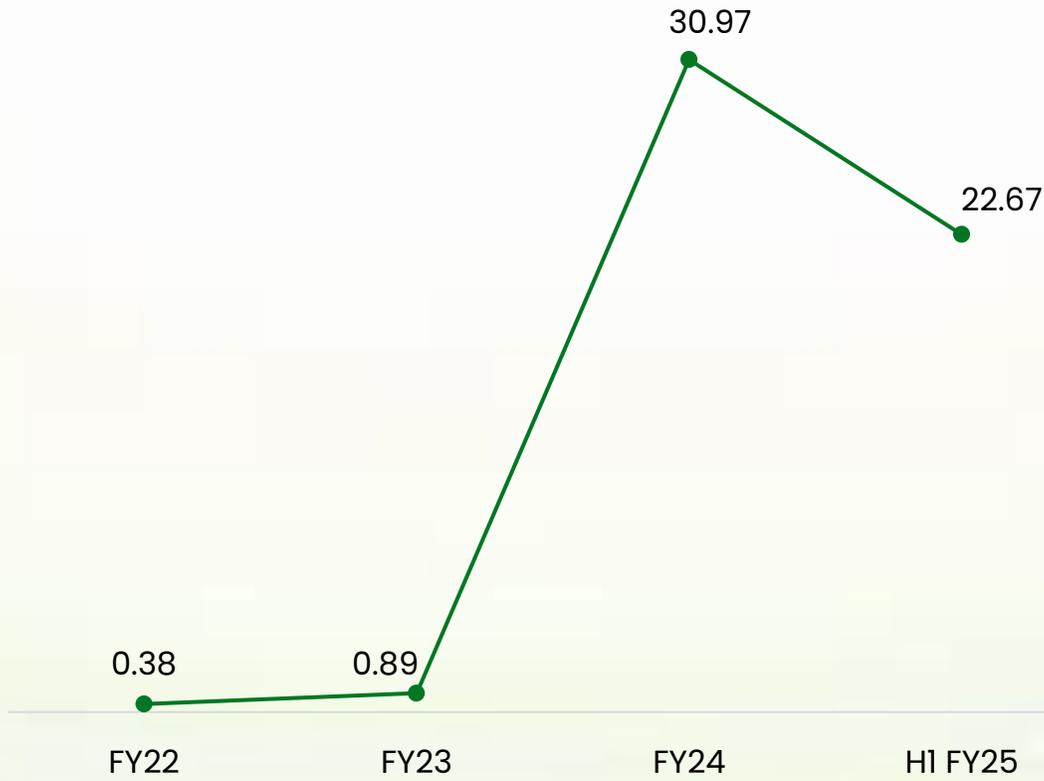
In ₹ Lakhs

Particulars	H1 FY25	FY24	FY23	FY22
Cash from Operation	43.80	36.08	(1,227.61)	5.11
Cash from Investments	11.90	(5.51)	(140.08)	(1,089.96)
Cash from Financing	(71.53)	(102.93)	1,473.09	1,089.92
Net Cash Flow	(15.83)	(72.36)	105.40	5.07

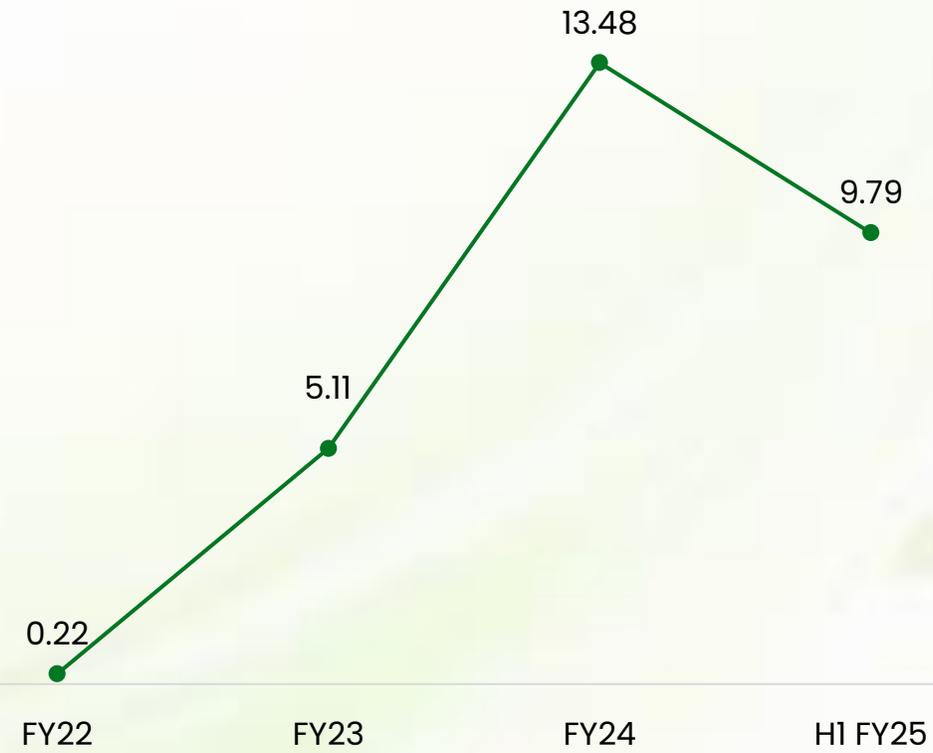
KEY RATIOS



ROE



ROCE



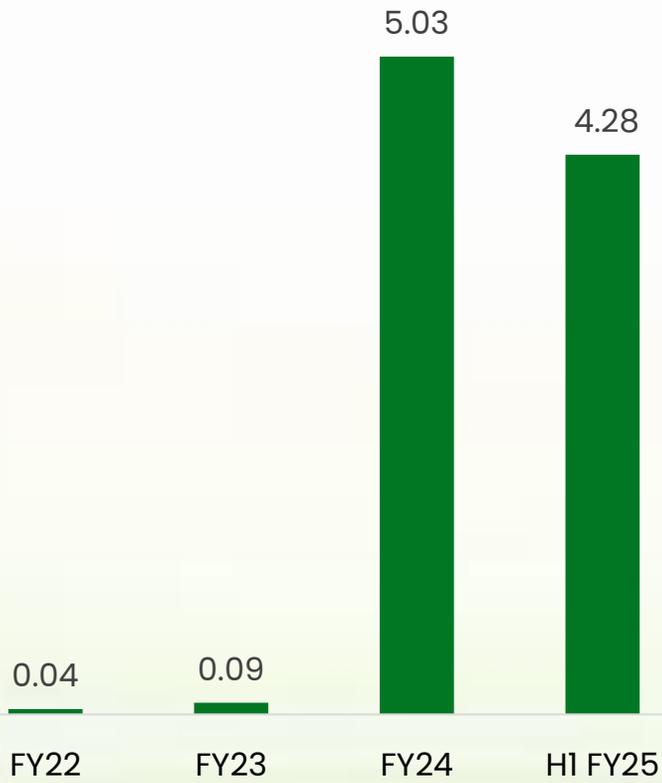
All Margins In %

KEY RATIOS



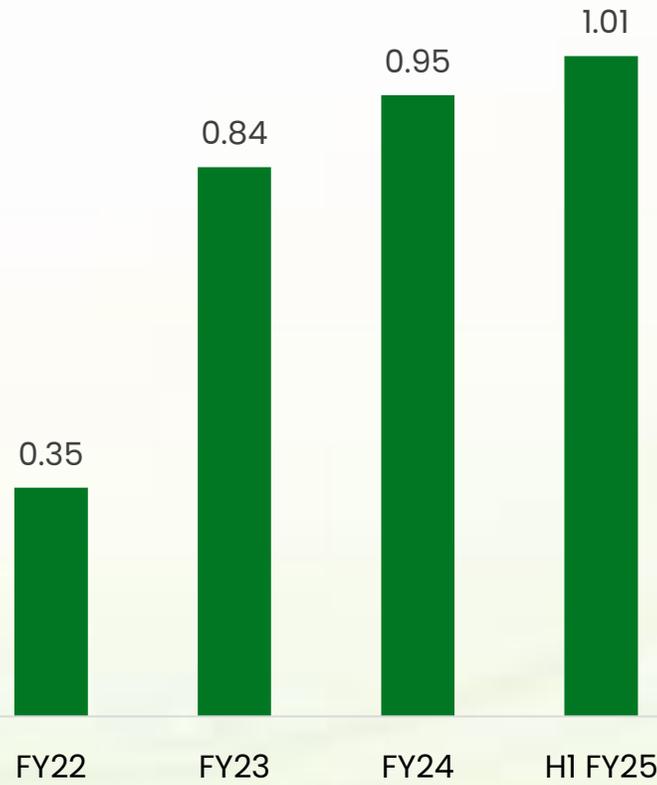
Earnings Per Share

In ₹



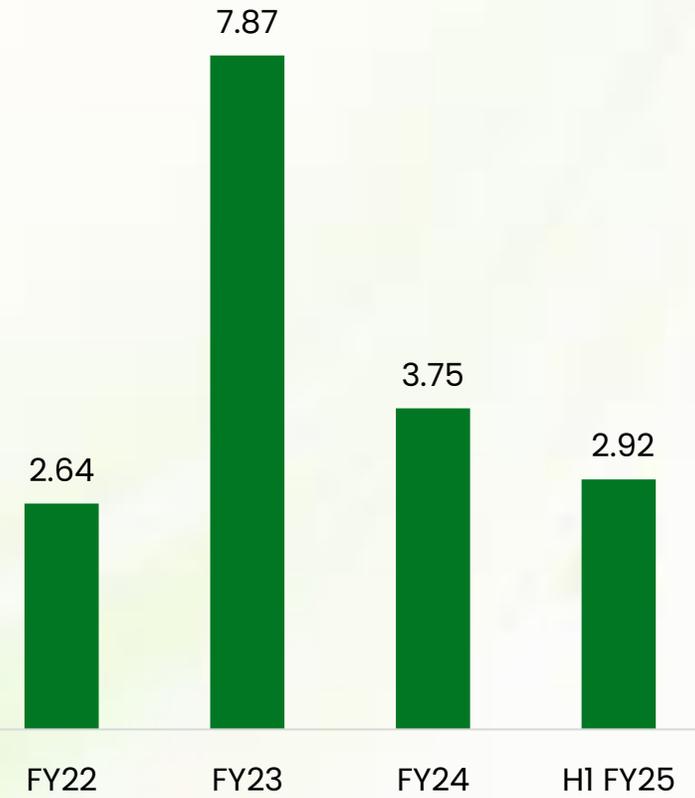
Current Ratio

In %



Debt to Equity

In Times



ISSUE OVERVIEW



ISSUE DETAILS



Issue Opening	20 th Feb, 2025
Issue Closing	24 th Feb, 2025
Total Issue	15,87,600 Equity Shares
Face Value	₹ 10/- Each
Issue Size	₹14.92 Crores
Issue Price	₹94 Per Share
Lot Size	1,200 Shares
Listing On	BSE SME
Lead Manager	Horizon Management Private Limited
Registrar To The Issue	MAS SERVICES LIMITED

ISSUE STRUCTURE



NII	7,53,600 Equity Shares
RII	7,53,600 Equity Shares
Market Maker	80,400 Equity Shares
Pre Issue Equity Shares	42,69,682 Equity Shares
Post Issue Equity Shares	58,57,282 Equity Shares
Post Issue Implied Market Cap	₹55.05 Crores



SHAREHOLDING PATTERN

Pre Issue Holding		
Promoter & Promoter Group	42,69,682 Equity Shares	100.00 %
Public	0.00 Equity Shares	0.00 %
Post Issue Holding		
Promoter & Promoter Group	42,69,682 Equity Shares	72.90 %
Public	26,82,082 Equity Shares	27.10 %

OBJECTS OF THE ISSUE



Issue Proceeds

Particulars	₹ In Lakhs
Gross Proceeds From The Issue (At Upper Band)	1,492.34
Less: Issue Related Expenses	192.47
Net Proceeds Of The Issue To The Company	1,299.87

Utilization Of The Net Proceeds

Setting up of a packing line at our existing manufacturing unit	Up to 329.87
Funding of working capital requirements of our Company	Up to 750.00
General corporate purposes	Up to 220.00

THANK YOU!



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