

FLY-HI MARITIME TRAVELS LIMITED

End-to-End Travel
Logistics Solutions
for the Global
Maritime Industry

ABOUT THE COMPANY

Fly-Hi Maritime Travels Limited is a specialized travel management company providing **end-to-end travel arrangements** for crew of commercial shipping companies, covering their journey from the home country to the port of boarding. Its integrated offering spans airline tickets, ground transportation, hotel stays, visa applications and 24/7 travel support.

A SPECIALIZED MARITIME TRAVEL PARTNER



Integrated Service Model
Air Ticketing | Maritime Crew Travel | Boarding & Lodging
Visa & Immigration | Ground Travel | 24/7 Support



Global Revenue Footprint
90.33% of FY26 revenue generated outside India, reflecting the Company's strong international customer base and global maritime exposure.



IATA Accreditation
IATA accredited company certified to meet professional standards for promoting and selling international air passenger transportation.



Niche Market Focus
Dedicated end-to-end travel solutions for commercial shipping companies, maritime logistics firms, vessel operators and crew management agencies.

KEY FACTS & FIGURES



2021
Year of
Incorporation



IATA
Accredited



₹6,203
Lakh FY26
Revenue



₹842 Lakh
FY26 PAT



90.33%
FY26 Revenue
from Outside India



35+ Years
Combined Promoter
Experience

STRONG FINANCIAL TRAJECTORY

Particulars (₹ in Lakhs)	FY24	FY25	FY26
Revenue	4,508.05	4,539.50	6,203.63
EBITDA	267.58	526.67	1,249.20
PAT	182.13	344.34	842.58
EBITDA Margin (in %)	5.94	11.60	20.14
PAT Margin (in %)	4.04	7.59	13.58
ROE (in %)	34.39	44.08	61.29
ROCE (in %)	37.61	45.18	67.22
EPS (in ₹)	1.82	3.44	8.41



GLOBAL
REACH



CUSTOMER
FOCUSED



TRUST &
RELIABILITY



24/7
SUPPORT

GROWTH ROADMAP



✓ International Expansion

Appointment of international distributors and dedicated marketing personnel to strengthen presence in global maritime markets.



✓ Digital Transformation

Development and adoption of digital tools to improve service efficiency, cost optimization and operational accuracy.



✓ Customer Diversification

Expansion into cruise lines and other maritime segments to create additional revenue opportunities.



✓ Scale Through Working Capital

IPO proceeds to support higher service volumes and enable the Company to undertake larger mandates from global shipping companies.



IPO SNAPSHOT

Particulars	Details
Fresh Issue	Up to 41,60,400 Equity Shares
Offer for Sale	Up to 9,99,600 Equity Shares
Total Issue Size	Up to 51,60,000 Equity Shares
Issue Size	₹52.63 Crore
Issue Price	₹102 per Share
Face Value	₹5 per Share
Lot Size	1,200 Equity Shares
Post-Issue Market Cap	₹144.64 Crore



Lead Manager



CORPORATE MAKERS CAPITAL LIMITED

Listing on



Disclaimer: For more details & risk factors refer to the Prospectus filed with **BSE SME**.